



Don't forget to **look at the person** you are saying **Hi** and **Bye** to.


1 "Hi _____"
(name) 

2 "How are you?" or "What's going on?"

3 "I have to go."
4 "See you later."
5 "Bye _____."
(name) 





See **Different Ways to say Bye...**





When we first see a friend and start talking to them, **try to use their name.** – OR –

When we are hanging out with a friend and talking, **try to periodically use their name** (about once every 3-5 minutes). 

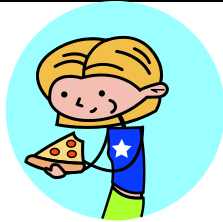
 <p>"Susie, when did you learn to play the harmonica?"</p>	 <p>"Beth, what are you listening to?"</p>	 <p>"Hey Mike, is that a new iPhone? Cooool!"</p>
 <p>"Nice dog Mark. What's his name?"</p>	 <p>"That stinks Henry. You'll do better next time."</p>	 <p>"That pizza smells so good Marcie. Where did you get it?"</p>

Greeting /Saying Bye/Using a Person's Name

 <p>"When did you learn to play the harmonica?"</p>	 <p>"Susie, when did you learn to play the harmonica?"</p>
 <p>Took away value <i>Zero/Value -Neutral</i></p> <p>A little Value Pretty good A lot of Value</p>	 <p>Took away value <i>Zero/Value -Neutral</i></p> <p>A little Value Pretty good A lot of Value</p>

 <p>"Hey Mike, is that a new iPhone? Coool!"</p>	 <p>"Is that a new iPhone?"</p>
 <p>Took away value <i>Zero/Value -Neutral</i></p> <p>A little Value Pretty good A lot of Value</p>	 <p>Took away value <i>Zero/Value -Neutral</i></p> <p>A little Value Pretty good A lot of Value</p>

Greeting /Saying Bye/Using a Person's Name



"That pizza smells so good. Where did you get it?"



"That pizza smells so good **Marcie**. Where did you get it?"



Took away value



Zero/Value -Neutral



A little Value



Pretty good



A lot of Value



Took away value



Zero/Value -Neutral



A little Value



Pretty good



A lot of Value



"That stinks!"



"That stinks [_____]. You'll do better next time."



Took away value



Zero/Value -Neutral



A little Value



Pretty good



A lot of Value



Took away value



Zero/Value -Neutral



A little Value



Pretty good



A lot of Value